

Case Study: Shenandoah Framing/Productivity



Customer Profile:

- Shenandoah Framing hot stamps picture frames & mattes for colleges and universities
- Their customers provide dies; SF then mounts & stamps
- SF provides the mattes

Customer Needs:

- Small runs, high set up charges negatively affecting profitability
- Needed more cost effective way to mount dies for small runs

HSSC Solution:

- Technical coordinator developed innovative solution enabling "quick mounting" of dies on honeycomb backing.
- SF could now mount dies internally
- HSSC provided on-site set-up and start-up expertise

